

1 UNITED STATES DISTRICT COURT  
2 NORTHERN DISTRICT OF WEST VIRGINIA (MARTINSBURG)  
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4 JOSEPH NOLAN, ERIC WOOMER, \*DOCKET NO. 3:08-CV-62  
5 CARLA COBLE, STEPHANIE LAING, and \*  
6 POPPY CHRISMAN, \*  
7 Plaintiffs \*  
8 vs. \* Martinsburg, WV  
9 RELIANT EQUITY INVESTORS, LLC, \* July 24, 2009  
10 a foreign limited liability company\*  
11 TATUM, LLC, a foreign limited \*  
12 A B & C GROUP, Inc., a foreign \*  
13 corporation, and BLUESKY BRANDS, \*  
14 INC., a foreign corporation, and \*  
15 the following individuals: RICHARD\*  
16 HERBERT, CATHY JO VAN PELT, \*  
17 KIMBERLY MYERS, MICHAEL LUTZ and \*  
18 LARRY MUZZY, \*  
19 Defendants \*

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21 VIDEO CONFERENCE HEARING TRANSCRIPT

22 BEFORE THE HONORABLE JOHN P. BAILEY

23 UNITED STATES DISTRICT JUDGE

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APPEARANCES:

For the Plaintiffs:                   Garry Geffert, Esq.  
  David Hammer, Esq.  
  Martinsburg, WV 25401  
For the Defendants:               Craig Boggs, Esq.  
  Chicago, IL 60603  
  Glenn Hare, Esq.  
  Martinsburg, WV 25401.

Court Reporter:                   Terry Hamrick, RMR, CRR  
  Official Reporter

Proceedings reported by means of mechanical stenography,  
transcribed utilizing computer-aided transcription.

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Argument of counsel on motions

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Reporter's Certificate

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1 (Video conference proceedings in open court with  
2 Judge Bailey participating via video.)

3 THE COURT: I would ask the clerk to call the  
4 case, please?

5 THE CLERK: This is the case of Joseph Nolan, et  
6 al. versus Reliant Equity Investors, LLC, et al. Civil  
7 Number 3:08-CV-62.

8 Will the parties please note your appearance for the  
9 record?

10 MR. GEFFERT: Garry Geffert for the plaintiffs.

11 MR. HAMMER: David Hammer here for the  
12 plaintiffs.

13 MR. BOGGS: Craig Boggs on behalf of defendant  
14 Reliant Equity Investors.

15 MR. HARE: Glenn Hare, also on behalf of Reliant  
16 Equity.

17 MR. POWELL: Bill Powell on behalf of Tatum,  
18 LLC.

19 THE COURT: Gentlemen, can you speak into the  
20 mikes?

21 All right, we're here on plaintiffs' motion to certify  
22 a class, which is really two classes; one opt-out class  
23 under Rule 23, and a Fair Labor Standards Act opt-in class  
24 for group under 29 USC 216(b). I think probably for  
25 analysis purposes we need to start with the Rule 23

1 factors. Numerosity, commonality, typicality, and  
2 adequate representation. And I would like to go through  
3 each of those factors, but I'm a little concerned  
4 that--maybe there's a little bit of quibbling going on  
5 here. Who is speaking today for the Reliant?

6 MR. BOGGS: I am, Your Honor, Craig Boggs.

7 THE COURT: All right, Mr. Boggs, would you go  
8 to the podium, please?

9 MR. BOGGS: Sure.

10 THE COURT: First, is there really any issue  
11 with regard to numerosity?

12 MR. BOGGS: Your Honor, I guess the answer to  
13 that is, I don't know. As you probably know, Reliant  
14 Equity Investors was not the employer, they were an  
15 investment advisor to a fund that owned numerous portfolio  
16 companies, including Bluesky, which, in turn, owned A B &  
17 C. So we have very few facts surrounding the  
18 circumstances. And, you know, frankly my guess is that  
19 there may not be, Your Honor, but I don't know that and  
20 can't really concede that point because we don't know that  
21 because there is no evidence. And I think that is our  
22 principal point. That in order for there to be a ruling  
23 on class certification under Rule 23, there has to be  
24 submission of evidence.

25 And, Your Honor, I think that one of the issues is--we

1 know, or have a sense at least, based on some testimony  
2 that came out in recent depositions and also in connection  
3 with the--another class that had been certified in the  
4 state court matter, the approximate number of total  
5 employees. We don't have any sense of whether those  
6 employs are full-time or part-time, which is a very  
7 significant issue under WARN, while it is not an issue  
8 under the Wage Payment and Collection action in state  
9 court.

10 We also don't have any knowledge about where the  
11 employees were working. Which site. And there's three  
12 locations. As Your Honor may know, a Berkeley County  
13 location, a Jefferson County location, and then an Orange  
14 County, Virginia location. And the number of employees at  
15 those particular locations, and the number of those  
16 employees that are either part-time or full-time, or  
17 whether they had worked more than six months in the  
18 preceding 12 months prior to the time the WARN notice was  
19 due. There is no evidence on any of those issues either.

20 So, with all due respect, and I understand that we  
21 have a sense of what the number of employees, Your Honor,  
22 is, I don't think that we know that based on the  
23 information that the plaintiffs' lawyers have submitted  
24 today.

25 THE COURT: Well, those--that seems like

1 information that's more likely to be in the hands of the  
2 defendant than it is in the plaintiff.

3 MR. BOGGS: Well, Your Honor, I think in a  
4 normal case you're probably right. But where I think that  
5 information probably lies is with A B & C, which is the  
6 bankrupt entity. And the trustee, as I understand it, has  
7 control over the records. And to date, I'm not aware that  
8 Mr. Hammer or any of the plaintiffs' lawyers have  
9 subpoenaed those records and obtained them, which is  
10 something you would think they would do before moving for  
11 class certification.

12 We don't have access to those records. Again, we are  
13 a company that advised another company that owned numerous  
14 companies, Bluesky being one of them. Bluesky in turn  
15 owned numerous companies. So our client has no access to  
16 those records.

17 I agree with you in a normal Warn Act case, or normal  
18 FLSA case, the employer would have those records, but  
19 we're not the employer. We are so far removed that we  
20 don't have access to that information. And frankly, Your  
21 Honor, we haven't subpoenaed the trustee either. But  
22 again, it is not our burden on these issues.

23 THE COURT: Well, it certainly is going to  
24 be--it may not be your burden, but I would think those  
25 would be facts you would want to know.

1           MR. BOGGS: Well, Your Honor, they may be, but I  
2     think we're better off if the plaintiff hasn't proven  
3     those facts, because it is the plaintiffs' burden, so I  
4     would be interested in those facts if they come out, and  
5     we would probably challenge them. And it is--our  
6     principal argument here is that this is very premature  
7     without any evidence to support the motion for class  
8     certification, other than an eight-paragraph affidavit  
9     from one worker who is not even a named rep. Only one of  
10    those paragraphs, paragraph 2, of the affidavit relates to  
11    the WARN claim. And all it says is: I never received any  
12    notice at the Ranson facility. That's all we have in  
13    front of Your Honor. We don't have any other evidence  
14    from which Your Honor can make a determination and analyze  
15    the record it has to do in order to make a determination  
16    on class certification under Rule 23. And certainly, no  
17    ammunition to then write sort of an order or opinion,  
18    which the Court is required to do, analyzing the Rule 23  
19    factors.

20           And as you saw from our brief, we identified a couple  
21    of Fourth Circuit cases. That is the burden, whether or  
22    not the plaintiffs may be able to do that sometime down  
23    the road, I don't know. They may be able to do it for one  
24    facility and not for two others. But at this point, they  
25    haven't done it for any of the facilities.



1 THE COURT: What about typicality?

2 MR. BOGGS: Even more important, Your Honor.

3 Although there are several named plaintiffs in the case,  
4 we understand there's going to be a new plaintiff, poppy  
5 Chrisman, who is going to be a sole class rep.. I  
6 understand that she worked only at the Ranson facility,  
7 did not work at the other two facilities, and from our  
8 perspective, each facility requires a different analysis  
9 of whether or not the employees that worked there are WARN  
10 eligible. Specifically whether there was 50 full-time  
11 employees in the six of the 12 months preceding the time  
12 that the WARN notice should have been given. Ms. Chrisman  
13 may be a very fine representative, I don't know yet, for  
14 the people at the Ranson facility. But she has no  
15 commonality or interests or typicality with the claims  
16 being made by the people in Orange County, Virginia, or at  
17 the Berkeley County facility. In fact, she would have no  
18 interest in pursuing those.

19 So, if there's disputes over the facts about the  
20 number of employees at those facilities, how many are  
21 part-time or full-time, whether they worked 20 hours a  
22 week, or more, she is not going to have any interest in  
23 any of that. She is only going to be concerned about what  
24 happened at the Ranson facility. And for that reason,  
25 Your Honor, we don't think that her claim is typical. Her

1 claim is going to be focused on Ranson. It is not going  
2 to be focused on the other two facilities.

3 There currently is no named plaintiff or class  
4 representative that is representing interests of the  
5 people at those other two facilities. And I think here  
6 the typicality requirement and the adequacy of the class  
7 rep., not adequacy of counsel, I'm not challenging that,  
8 but the adequacy of the class rep., both are not met, Your  
9 Honor. And there's, again, no evidence that they do in  
10 fact meet those. And I don't see how they could, given  
11 that the people at those different facilities have  
12 different interests, different burden of proofs on whether  
13 or not their particular facility is going to be eligible  
14 for WARN treatment.

15 And that, frankly, sort of rolls over--that same  
16 argument--I don't mean to interrupt, but into whether  
17 common issues predominate over specific issues. And, you  
18 know, there is the common issue that's been identified,  
19 whether people received notice. That certainly is a  
20 common issue. But that's pretty easy one. That's not  
21 going to take up a lot of the Court's time. Or, frankly,  
22 a lot of the time of the parties involved.

23 I think the bigger issue is going to be the number of  
24 people, and whether or not they are eligible for WARN at a  
25 particular facility. And again, those are very different

1 issues for people in Ranson, which I understand is a  
2 larger facility. I'm not saying it meets the WARN  
3 standards, but it is a larger facility than maybe some of  
4 the other facilities.

5 And those issues at the different locations are going  
6 to predominate over the issue of whether people at any  
7 particular facility received notice.

8 THE COURT: All right. Thank you. Let me hear  
9 from the plaintiff?

10 MR. BOGGS: Thank you, Your Honor.

11 MR. GEFFERT: Your Honor, if I may, let me just  
12 address first the--well, the numerosity issue. We submit  
13 there is a parallel state court action currently pending  
14 which involves this payment--primarily, payment of the  
15 last check people just didn't get when they closed  
16 summarily. That class has been certified because it  
17 contains over--the Court has found it contains over 200  
18 people. There are 185 individuals who through counsel  
19 have entered an appearance in that action.

20 We also have at a hearing to which Mr. Hare referred a  
21 reliance reply brief that took part--took in--placed in  
22 the bankruptcy case where Cathy Jo Van Pelt, who is a  
23 defendant in this action, testified that A B & C had about  
24 500 employees as of March 14th. Now, even if only 20  
25 percent of those are full-time employees, that's 100

1 people, which clearly meets numerosity requirement. There  
2 have been a number of depositions taken. No parties have  
3 ordered transcripts. And deposition testimony indicates  
4 about 75 percent of the employees were full-time  
5 employees. And therefore, covered by the WARN Act. So we  
6 think numerosity is not a problem.

7 With respect to the three facilities, A B & C was one  
8 business entity. The--again, at the hearing--the  
9 bank--bankruptcy hearing to which Mr. Hare referred, Ms.  
10 Van Pelt testified that the reason that all three  
11 facilities were closed on March 14th was because one bank  
12 failed to fund a common payroll account. Sovereign Bank.  
13 So they had no money to pay any of the employees. They  
14 are all in operation. In depositions taken last week,  
15 witnesses testified that the call centers shared  
16 their--the Orange, Virginia, operation was a call center,  
17 as was the Ranson call center. And most of the product  
18 was shipped out of Martinsburg. Shared the same client  
19 database. They shared the same programs. They shared the  
20 same protocols. They had staff meetings which  
21 interlocked. They had the same procedures. They were one  
22 organization.

23 In addition to that, the testimony, I think by Mr.  
24 Lutz, who is also a defendant here, at the bankruptcy  
25 hearing said all the equipment, the computers, the

1 conveyor belts, the programs, all of it, was just one A B  
2 & C operation and belonged to A B & C. And at the  
3 bankruptcy meeting said, it is all in those locations.

4 Plaintiffs have attempted and talked to the trustee  
5 about getting the records, because we would like to have  
6 them. The problem is that there are no paper copies of  
7 those records. They are all on a proprietary program  
8 located on an--on computers. Because of the way the place  
9 was shut down so suddenly, those files may or may not be  
10 wholly intact. And the estimate that we got from a  
11 computer specialist to get them was \$10,000. Dave?

12 MR. HAMMER: About \$10,000.

13 MR. GEFFERT: To try to get the records. And  
14 there's no way to get it, even for just the last 60 days.  
15 And that's why we haven't gotten them.

16 What we do have is, other than out of the bankruptcy  
17 proceeding and Department of Labor involvement, we have  
18 addresses for several hundred of the employees who were  
19 due their last checks on the last day, and who would be in  
20 the WARN class because they were people who were  
21 terminated on March 14th with no notice. So we think  
22 there's no real issue as to commonality. This is stuff  
23 that the defendant knows.

24 Also, nor is there any issue with respect to  
25 typicality, numerosity, it is all the same thing. All

1 plants closed on March 14th with no notice. At the  
2 instruction--Ms. Van Pelt also testified she got a phone  
3 call from defendants Coleman and (Pulsalini), I'm sorry,  
4 who told her, Close everything down. We have got no money  
5 to pay anybody on March the 14th. All of them subject to  
6 exactly the same action that gives rise to the WARN  
7 action. So we think we have met all of those.

8 Poppy Chrisman is not a new plaintiff. She is an  
9 original named plaintiff. She has responded to  
10 interrogatory answers--interrogatories, produced  
11 documents, was present at the mediation session that the  
12 parties held in an attempt to resolve this, and has had  
13 her deposition taken recently. She is a person we have  
14 identified as a class rep. because she is subject to the  
15 same action, closing without warning, which gives rise to  
16 everything. We think she is an adequate representative  
17 for all of the entities, the three operations here,  
18 because they are one integrated entity.

19 MR. BOGGS: Your Honor, may I respond to some of  
20 those points, if counsel is through?

21 MR. GEFFERT: Unless the Court has questions?

22 THE COURT: All right.

23 MR. BOGGS: Your Honor, first of all, counsel's  
24 characterization of evidence that has occurred at  
25 depositions is not evidence in and of itself. And counsel

1 is now trying to support a motion with statements by  
2 himself that aren't supported by evidence. So, I think it  
3 sort of goes exactly to my point, that counsel gets up  
4 here and feels the need to sort of supplant the single  
5 affidavit they have, supported with these things that  
6 happened in depositions. I would say that that is not  
7 evidence.

8 The other issue is this fact that there was simply a  
9 finding in another case about the number of employees at A  
10 B & C says nothing to whether or not the number of  
11 employees necessary at each facility has been met for  
12 purposes of WARN. Counsel represented that, well, even if  
13 you assume 20 percent. You can't assume anything. You  
14 have to put in evidence. And there is no evidence of the  
15 number of full-time employees. It could be one. I don't  
16 think it probably is, but they have an obligation to put  
17 that evidence in. And they haven't done that.

18 The final point, Your Honor, and I'll be brief, is  
19 that you don't treat all these employees as a single--as a  
20 single event. You do for determining whether or not the  
21 100-person limit for an employer has been met. I concede  
22 that. But what I don't concede is whether what you look  
23 at, the number of employees for whether a particular  
24 facility and the employees at that particular facility are  
25 WARN eligible. The WARN Act regulations are very clear,

1       that you look at each facility. And the standard there is  
2       whether 50 full-time employees in fact were there at the  
3       time that the notice should have been given. So you don't  
4       group all of them in together for that purpose.

5             And so these statements about the number of employees,  
6       that it is 100 or 200 or 300, overall, is meaningless for  
7       purposes of certifying a class for WARN under Rule 23.

8             I don't know if you had any questions, Your Honor?

9             THE COURT: No, not yet.

10            MR. BOGGS: Okay, thanks.

11            MR. GEFFERT: Your Honor, if I could make just  
12       one point? Two points. One is, I disagree with the  
13       regulations. I think that they are clear that they are  
14       all together.

15            But the second point is, we did submit evidence upon  
16       Ms. Chrisman's interrogatories. Answers are before the  
17       Court. Another plaintiff, Eric Woomeer, W-O-O-M-E-R, are  
18       before the Court. We have submitted the affidavit of Ms.  
19       Miller, which they don't contradict. They just say, well,  
20       it is just one affidavit. But we're not proving our case  
21       here.

22            The Fourth Circuit is clear, we don't address the  
23       merits here. We have produced evidence that there are  
24       more than 100 people easily who were affected by the  
25       closing. We have produced evidence that we submitted with



1 the brief of each of the factors on the interrogatory  
2 answers and the other documents we submitted.

3 And I point out the other stuff--the other factor--the  
4 other evidence and testimony that are here today, because  
5 it is developing, and it shows that there really isn't a  
6 dispute about any of these factors, other than that the  
7 defendants say there is. We have got the evidence.  
8 There's additional evidence that is going to be in  
9 discovery.

10 And the Court will recall part of the--it was stalled  
11 in bankruptcy because of a bankruptcy proceeding for a  
12 while, and parties have engaged in some settlement  
13 discussions, and also written discovery, before getting to  
14 the depositions testimony, I think in an effort to make it  
15 as efficient as possible. There's evidence by our attempt  
16 to settle it at mediation. It didn't work. But I think  
17 the parties have been working to try to keep it there. I  
18 think that regardless of whether the Court considers the  
19 additional things, and I brought copies of those, we have  
20 met our burden.

21 THE COURT: Wait a minute. Did I understand  
22 that these depositions were taken, but no transcripts have  
23 been ordered?

24 MR. GEFFERT: That's correct, sir.

25 THE COURT: Why is that?

1           MR. GEFFERT: Well, the depositions have been  
2           taken--have been taken by the defendants. And why they  
3           didn't order copies, I don't know. We haven't because  
4           they are our clients, and we know what they said. And we  
5           don't feel that we need them at this point. Usually the  
6           party who takes the deposition orders the transcript.

7           THE COURT: All right. Do I understand that the  
8           Martinsburg facility did not have a call center?

9           MR. GEFFERT: That's correct, sir.

10          THE COURT: And I'm jumping ahead here a little  
11          bit. How would the Martinsburg facility be suitable for  
12          the FLSA claim?

13          MR. GEFFERT: Well, we don't think that the  
14          individuals there have a claim. We said so in our reply  
15          brief. What we have--the reason we have proposed to do  
16          the notice as we have, was with one notice going out is,  
17          in part, to simplify things, and also to keep costs down.  
18          I mean, because the FLSA--FLSA is an opt-in class, and  
19          because the class notice talks about the overtime and  
20          describes what the class is, or at least our proposed  
21          notice, we expect we wouldn't get cards back from those  
22          people. And if we do get some cards, opt-in cards back  
23          from people who don't have those claims, we haven't  
24          pursued weeding them out, and we will, because they don't  
25          have any claims. But that's a simple matter of finding

1 out where they worked.

2 THE COURT: Okay. Do--if I grant the motion,  
3 what kind of a deadline do we need to get cards in?

4 MR. GEFFERT: To get them back?

5 THE COURT: And could you speak into the  
6 microphone, sir?

7 MR. GEFFERT: I just want to make sure I don't  
8 misrepresent something with my cocounsel here. We expect  
9 90 days within which to reply. Ninety days gives time for  
10 cards to come back where the addresses that we had,  
11 although they were current as of March 14th, 2008, they  
12 may have moved on. Forwarding addresses expired. We can  
13 get them back and try and locate new addresses for them.  
14 And gives us adequate time then to send it back out. My  
15 experience has been that 90 days will usually be  
16 sufficient for that.

17 THE COURT: Is that going to threaten the trial  
18 date?

19 MR. GEFFERT: I don't anticipate that it would,  
20 Your Honor.

21 THE COURT: I can't hear you, sir.

22 MR. GEFFERT: I'm sorry. I don't think--I don't  
23 anticipate that it would threaten a trial date. Because  
24 that only--that will affect who is in the class, has less  
25 to do with how the case is resolved than it does with

1 damages. And I would anticipate that as we get closer to  
2 trial, the Court will--might want to look at having a  
3 trial on liability. And after that, figuring out the  
4 damages. That's been a common way of doing it, both in  
5 the Warn Act cases, a couple of which we have cited in our  
6 reply brief, and it has also been one way of figuring out  
7 damages in the FLSA claims. Just because by the nature of  
8 any of these things, there are some individual  
9 determinations to be made. I believe that's the way we  
10 did it in a case that--to which we referred, which was  
11 tried before--or handled by Judge Broadwater, Kidrick\_v.\_

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12 ABC\_Rental, where we had both an FLSA opt-in and a state  
13 law wage claim. We resolved the merits of that first, and  
14 addressed issues of liability. And my recollection is  
15 once liability was determined, parties were able to work  
16 among themselves and resolve issues about damages, because  
17 they are largely arithmetical.

18 THE COURT: Do you wish to present any testimony  
19 today?

20 MR. GEFFERT: No, sir.

21 THE COURT: Thank you. Does the defendant wish  
22 to present any testimony today?

23 MR. BOGGS: No testimony, Your Honor. I don't  
24 think we need to. But I would like to speak, unless Your  
25 Honor doesn't--would not like me to, on the FLSA piece of

1 the class certification issue. On the collective action.  
2 Because I think that even more than the WARN action, there  
3 are a lot of individualized issues that I would like to  
4 explain, Your Honor, as to why liability for any  
5 particular individual is going to require individualized  
6 analysis. And if Your Honor would like me to approach, I  
7 could explain that?

8 THE COURT: Go ahead.

9 MR. BOGGS: Thank you, Your Honor. Your Honor,  
10 first I'd like to say that similar to Rule 23, 216(b) of  
11 the FLSA also requires that evidence be produced on the  
12 very issues on whether or not the claims are similarly  
13 situated. Again, that evidence has not been presented  
14 here.

15 But on the merits, whether or not a particular person  
16 is eligible, or whether the company could be liable to  
17 them for overtime for time worked off the clock, is going  
18 to require a very individualized analysis. It is not  
19 simply damages. It goes directly to liability.

20 There has been--there has been no evidence about the  
21 number of people that worked over 40 hours a week off the  
22 clock. In fact, the testimony that has occurred in the  
23 depositions indicate that many of these people only took  
24 three to five minutes to log on to the computer. That the  
25 computers were already on, that it was three to five

1 minutes, which is lower, or two to five minutes, which is  
2 less time than the three to seven minutes, depending on  
3 which of the plaintiffs you believe. They were allowed to  
4 log in before their start time was to start. So, what you  
5 would have to do to determine whether any particular  
6 person is entitled to overtime is to interview them, ask  
7 them--or depose them: When did you start to work? How  
8 long did it take you to turn the computer on? How long  
9 did it take to you log in to the programs? Did you log in  
10 to the programs before you started work or after you  
11 started work? Did you work 40 hours a week, or were you  
12 simply a part-time person?

13 All of these issues would have to be asked, not as  
14 regard to damages, Your Honor, but liability. Because  
15 unless all of those are in the affirmative, there can't be  
16 liability for those people.

17 So to certify a class that requires an individual  
18 analysis of those factors is completely inappropriate  
19 under the thin, thin record that's been presented to Your  
20 Honor. You know, frankly, Your Honor, with all due  
21 respect, I don't understand that there would be sufficient  
22 evidence before you to even write opinions on these two  
23 issues. But on this case in particular, what happens for  
24 each individual person and how much time it takes for them  
25 to log on to the computer and log on to the program is

1 going to go directly to liability. And so far the  
2 evidence that has come out at the deposition, which again  
3 is not our burden to present, has suggested there is wide  
4 variances on that particular issue.

5 Do you have any questions, Your Honor?

6 THE COURT: Well, if someone was working less  
7 than 40 hours and not being paid for working off the  
8 clock, why wouldn't that be compensable under Fair Labor  
9 Standards?

10 MR. BOGGS: Well, it might be, Your Honor. But  
11 I think it is also compensable under the state class  
12 action that's already been certified. This claim, as  
13 identified, is limited to the overtime piece.

14 THE COURT: I thought the state claim was  
15 strictly a Wage Payment and Collection Act for the unpaid  
16 final check?

17 MR. BOGGS: I don't think it is that limited to  
18 that, Your Honor. If counsel says it is, then I may be  
19 corrected. But I understood that this case was limited to  
20 the overtime that the others asserted for any unpaid  
21 wages, and it wasn't limited in any way. But I may be  
22 misreading their complaint. But on the face of it, it  
23 doesn't seem to be so limited.

24 And in the--and the way that this complaint is  
25 drafted, which this overtime claim wasn't even a part of

1       their original complaint. It was tacked on later on. It  
2       was originally just a WARN claim. This is sort of an  
3       afterthought. And the number of people that are going to  
4       be eligible for overtime, excuse me, again it is limited  
5       to the call centers which Your Honor already found. But  
6       not only at Martinsburg would be eliminated, but many of  
7       the employees at the other facilities would not be part of  
8       this class and should not receive a notice unless you are  
9       a call member.

10           But in addition to that, we believe it is limited to  
11       overtime on the face of the complaint. And therefore, you  
12       would have to look and see whether these people had worked  
13       already 40 hours in any particular week, and then whether  
14       they had worked beyond 40 hours. And more than a de  
15       minimis amount. So them working de minimis, which they  
16       wouldn't be entitled to the time if it is only a minute a  
17       day, something like that. It has to be something more  
18       significant. There's no way of knowing that, especially  
19       given the nature of the allegations and the testimony.  
20       Some of these people didn't work any time over their  
21       regularly scheduled time because they were able to turn on  
22       and log in to the computer in the time period that they  
23       were allowed to log in--excuse me, to punch in, before  
24       they started work.

25           THE COURT: Thank you.



1 MR. BOGGS: Thank you, Your Honor.

2 THE COURT: Mr. Geffert?

3 MR. GEFFERT: Yes, sir?

4 THE COURT: Tell me what the allegations in the  
5 state proceedings are. I understand you have got a Wage  
6 Payment and Collection for the final unpaid check. Is  
7 there anything else?

8 MR. GEFFERT: Yes, sir. Mr. Boggs actually  
9 characterized that correctly. There are two claims. One  
10 is just for the last check. And then there is also a  
11 claim for straight time wages only. That is, the--for  
12 hours which were worked, but for which they were not paid.  
13 But that court case does not seek overtime.

14 In this case we're only looking at--

15 THE COURT: Why? Why separate them?

16 MR. GEFFERT: Because we wanted to keep one case  
17 in state court and one in federal court, Your Honor. We  
18 had hoped to get a little quicker result on the wage  
19 payment part of it because it is a clearer issue. And:  
20 Did you get the check? You didn't get the check? And  
21 hopefully get their money quicker. It didn't work out,  
22 but that's--that was our thinking.

23 If I may address, Your Honor, the issue about the  
24 FLSA? This is not--it is an opt-in class, and the cases  
25 are clear that we don't have to meet--there is no--that

1 Rule 23 requirements do not apply. What you do have to  
2 show is that there was some common practice or policy that  
3 was applied to the potential class members. And that  
4 practice and policy is that individuals, and Ms.  
5 Chrisman's affidavit and Ms. Miller's affidavit, as well  
6 as interrogatory answers, show they have to log in to--had  
7 to get to their shift position 15 to 20 minutes early  
8 because it took that long to boot up the computers, so  
9 that they could be ready to perform their functions at the  
10 beginning of the shift, which they were required to do.

11 Now, Mr. Boggs is correct, there was some testimony at  
12 a deposition recently that for a small subgroup of  
13 employees, who were new employees and had fewer--had been  
14 trained on fewer of the programs or fewer of the  
15 customers, that it didn't take that long to log in. But  
16 that's a small subset of the employees.

17 Mr. Boggs is also correct that at some point we'll  
18 have to figure out who worked overtime and how much. But  
19 that is a case with every single FLSA opt-in case. It is  
20 always the same. Under Mr. Boggs' argument, 216(b) would  
21 be absolutely meaningless because of the individualized  
22 determinations that you have to make at some point for any  
23 employee, because they all are. Mr. Boggs' argument would  
24 eliminate a long line of donning and doffing cases that  
25 have been developed throughout the years in the federal

1 courts where they have been allowed even this.  
2 They--though people arrive at different times there, they  
3 have to be determined who dressed quicker than the other  
4 person. What equipment did they have to do? How long did  
5 it take? That's an FLSA problem.

6 But what the FLSA collective action allows the Court  
7 to do is first determine whether there was practice and  
8 policy of requiring or suffering or permitting people to  
9 come in, do work for which they were not paid, and whether  
10 that practice was lawful. That is the issue which the  
11 Court decides under 216(b) case. And then after that, you  
12 move to figure out who gets what. And the evidence--the  
13 two affidavits, the interrogatory we presented--well, Ms.  
14 Chrisman's interrogatory answers and Ms. Miller's  
15 affidavit say that's the practice and a policy. And  
16 that's sufficient for the showing we have got to make  
17 here.

18 Plus in a 216(b) case, the Court--the cases  
19 contemplate that the Court makes an initial determination  
20 that there is some showing that there is a practice and  
21 policy, and in which more than one person may be affected.  
22 We send out the notices, and if it turns out Mr. Boggs is  
23 correct and there really aren't any class members for  
24 that, the Court can then revisit that issue and decertify  
25 the FLSA class. That is the standard means of proceeding

1 in the FLSA class action cases.

2 So we think we have met the 216(b) standard,  
3 especially since it is a much lower standard than is  
4 required for the Rule 23 cases because of the very nature  
5 of FLSA claims of this type.

6 And, the other part of it is, Mr. Boggs says there are  
7 some determinations about--making--who did what? But  
8 that's really because of the deficiencies of the  
9 defendant. The law has been clear now for 60 years that  
10 employers have a responsibility to keep pay records. And  
11 when they don't, and when they don't keep them in a form  
12 that is easily accessible, and the FLSA regulations have  
13 required that for 40 years they be kept in a manner so  
14 that--this is in part 16(b) of the (29C FCR,) that they  
15 are required to keep them in a form so they can be  
16 retrieved within 72 hours. And that's so if the  
17 Department of Labor comes knocking, they say we're going  
18 to be there, let us look at your pay records. And that's  
19 been the law for 40 years. And if they don't have them,  
20 the law says that's their problem. And the Supreme Court  
21 announced that position in the Clemmons case 60 years ago.

22 And the definition of who is an employer for the FLSA  
23 purposes have to do with operational control, and which  
24 can extend farther up the ladder than other statutes.

25 So, we think that that--for FLSA purposes, for 216(b)

1 purposes, we think we have shown there is a common  
2 practice. We have shown that there are more than one  
3 person affected by it. The deposition testimony when we  
4 get the transcripts will support that. But we have  
5 enough.

6 The Court can certify that class. We send out the  
7 notices. And if it turns out that that doesn't apply,  
8 defendants have the option of moving to decertify the  
9 class, and the Court can revisit it. That's standard FLSA  
10 collection practice.

11 THE COURT: Thank you.

12 MR. BOGGS: Your Honor, may I speak real briefly  
13 to a couple points?

14 THE COURT: Sure.

15 MR. BOGGS: Your Honor, there's no evidence at  
16 all of not keeping and maintaining records at all. So the  
17 reference to that should be ignored.

18 The other thing that I had forgotten to say earlier is  
19 that you may remember, Your Honor, that the Department of  
20 Labor is in the process of getting many of these  
21 individuals paid their back wages. And as part of that,  
22 evidence has come out that these people are being required  
23 to sign a waiver of any claims that they have for unpaid  
24 wages.

25 My understanding from the testimony is that some

1 people have conceded that they have signed those, which  
2 again will require an individual analysis on whether or  
3 not somebody has signed a waiver of these kind of claims  
4 or not.

5 I think the most important concession that we just  
6 heard is that this is limited to overtime. And although  
7 the donning and doffing cases that counsel identified,  
8 he's correct, that involves not being paid for the time.  
9 This case only involves overtime. And because of that  
10 limited component, this is certainly going to require an  
11 individual analysis as to liability, not simply damages.  
12 Thank you.

13 THE COURT: Excuse me, who is making them sign  
14 these waivers?

15 MR. BOGGS: The Department of Labor. There has  
16 been money funded to the Department of Labor that they are  
17 going to be recovering, my understanding is, near or full  
18 amounts that these folks are entitled to. In exchange for  
19 that, the Department of Labor is requiring them to sign  
20 waivers of any claims that they may have for those  
21 amounts. And it is our position that those claims would  
22 limit their ability to recover any claims here, or in the  
23 other cases. And it would require us to decide, well, who  
24 has signed those waiver and who hasn't. And again, that's  
25 why it is going to require some individual analysis.

1 THE COURT: All right.

2 MR. BOGGS: Thanks, Your Honor.

3 MR. GEFFERT: If I may, Your Honor, speak to the  
4 issue of the waiver? The Department of Labor is  
5 recovering only minimum wage. That's it. That's the  
6 focus, because that's what they do.

7 THE COURT: Into the microphone. I can't hear  
8 you.

9 MR. GEFFERT: FLSA, their focus is recovering  
10 the minimum wage, because they have no enforcement  
11 authority beyond minimum wage. Or if they should find  
12 overtime, but they are not investigating overtime.

13 Secondly is the Department of Labor does not require  
14 people to sign waivers. They have a form that accompanies  
15 a check that says, I got the money. It is a receipt. It  
16 is not a waiver of any other claims, because the  
17 Department of Labor, as matter of policy, does not do that  
18 and has not done that.

19 I have never--been doing these cases for 30 years,  
20 Your Honor, some with the Department of Labor, and I have  
21 never seen a waiver. And in fact, their standard form is  
22 just that. It is a receipt.

23 MR. BOGGS: Your Honor, I apologize if I  
24 misspoke, but that was my understanding of the testimony  
25 that came out at the depositions. That it was going to be

1 a release of any future claims. In any event, it is not a  
2 minor point, but it is a point.

3 MR. GEFFERT: I would point out that that same  
4 issue is one of the Warn Act cases we cited in our reply  
5 brief. One of the defenses raised by the employer in that  
6 case was an allegation that certain class members had  
7 signed waivers or arbitration agreements. And in the Rule  
8 23 context, the Court in that case said, well, maybe, but  
9 what predominates is the policy and the practice. And  
10 those other issues are subservient to it and could be  
11 addressed at a later time. We have got the same situation  
12 here in the 216(b) case. And, again, if there are waivers  
13 that are signed, I mean, they are easily obtained. We can  
14 get them from the FOIA request. They can be produced, and  
15 the Court can then make a subsequent follow-up decision on  
16 whether or not the 216(b) case should be decertified,  
17 which is common FLSA procedure.

18 THE COURT: Thank you. Anything else?

19 MR. GEFFERT: Not for the plaintiffs, Your  
20 Honor.

21 MR. BOGGS: None for the defendants, Your Honor.

22 THE COURT: All right, thank you.

23 ( Proceedings were adjourned. )  
24  
25



1

2 I hereby certify that the foregoing is a correct  
3 transcript from the record of proceedings stenographically  
4 reported and transcribed in the above-entitled matter.

5

6 /s/ *Terry C. Hamrick*

7 Terry C. Hamrick, RMR, CRR

8 Official Reporter

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